



**“We keep America moving. Our success comes by keeping trucks and trailers on the road, getting freight where it needs to be.”**

**Joey Voller**  
Parts Manager,  
Ramler Trucking



## **Ramler Trucking relies on Delo® 400 XLE 15W-40 to keep its fleet running longer, even in the most severe Minnesota conditions.**

As Parts Manager at Ramler Trucking, Joey Voller is concerned with keeping America moving and that means keeping trucks on the road. He's worked at Ramler for 21 years and part of his success comes from his commitment to getting the job done right the first time. We sat down with Joey to find out why he stands by Chevron Delo 400 XLE 15W-40 heavy-duty engine oil to get the job done.

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### **COMPANY**

Ramler Trucking  
Headquarters in Albany, MN  
Established 1954

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### **INDUSTRY**

Transportation

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### **SPECIALTY**

Local and long-distance  
hauling, transportation  
and maintenance

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### **HEAVY DUTY ENGINE OIL**

Delo 400 XLE 15W-40

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**Q: Can you start by telling us a bit about Ramler? What's the main focus of the business?**

In our freight business, we're running refrigerated trailers, tanker trailers, and flatbeds. Our trucking routes are more regional, but they do go as far as Washington State, Florida, Texas, and the East Coast. I'm on the maintenance side of our business and, besides servicing our own equipment, we cover anything and everything. We're located right off I-94, so we do a lot of interstate traffic. I'd say 90% of what we service is highway equipment.

**Q: What does success look like within your role as parts manager?**

I guess success is just to help keep trucks and trailers going up and down the road. Keeping America moving.

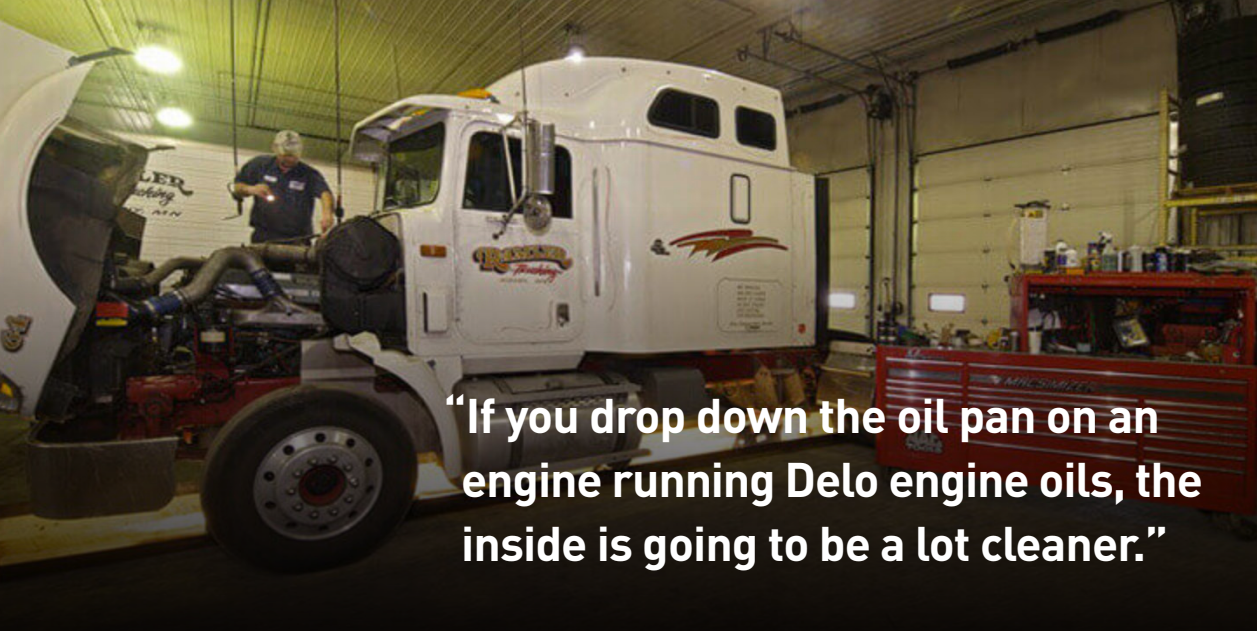
As the parts manager, I want to order the part and get the equipment working properly so that the customer is happy. We don't want any comebacks—we want the job done right the first time. So the quality of the products we use is important.

**Q: What do you look for when you're assessing the quality of a product?**

I look for a product I can trust, that comes with knowledge. For example, Chevron Delo is a worldwide product. Chevron has been a well-named company for a very long time. So obviously they're a reputable company. You know, I've read a lot of literature on Chevron products, so I know they do their testing, and their track record proves itself. We see the inside of an engine, so we know the difference between a quality product and a lesser quality product.

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**Q:** When it comes to looking inside the engine, what have you observed since using Chevron Delo?

If you drop the oil pan down on an engine running Chevron Delo engine oils, the inside is going to be a lot cleaner; the oil pans are cleaner. And for example, many years ago we ran a different brand of oil, and when we'd drop down an oil pan then, there would be just a lot of sludge and debris built up in the oil pan. After switching to Delo, it's clean. Same thing if you remove the valve cover off of an engine, with Delo, it's clean. With quite a few other oil brands, and there are several, there'd almost be a real dirty, slimy sludge when we would remove the valve cover. So we see the internal side of the equipment and that speaks volumes. We recommend Delo to our customers too.

**Q:** Besides engine cleanliness have you observed any of the effects oil has on equipment life?

Overall we've seen extended engine life. And we attribute it to the Delo 400 XLE 15W-40 that we use. We do oil drains at about, on average, 20,000-mile intervals. We can push it a little harder but that's about a six-week turnaround on average. Every six weeks we pull a truck in and give it a good inspection and then service it. We switched to the synthetic blend Delo 400 XLE 15W-40 for overall performance, and also because as the trucks and equipment are evolving, oil is evolving too.



**“Using Delo 400 XLE 15W-40 we've seen extended engine life.”**



**Q:** Besides the quality of the product, why do you continue to work with Chevron?

I really appreciate our relationship with Chevron. Any time we have questions, we call and ask them and they always answer. They always let us know when there's something new or what's up and coming. But I also think Delo kind

of sells itself. It's a worldwide product, and we tell our customers, if you're an over-the-road truck driver and you need a gallon of Delo, you can find it at any truck stop.

